

TOBIAS MATTIAS

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Senior Finance Executive
CFO ~ CONTROLLER ~ VICE PRESIDENT

Talented professional recognized for:



Expert qualifications in strategic business / financial leadership and complex operating management.



Consistent contributions to bottom line quality, efficiency, process reengineering and profitability.

Core Competencies:

- Financial / Fiscal Management
- Consolidations
- Treasury Management
- Acquisition Integration
- Tax Planning & Compliance
- Reimbursement
- Receivables / Collections
- Organizational Redesign
- Budgeting & Cash Flow
- Internal Controls Analysis
- Practice Management
- Investment Management
- Contract Negotiations
- Information Systems
- Business Development

PROFESSIONAL EXPERIENCE

ASI-MODULEX CORPORATION

2002 to Present

VICE PRESIDENT OF FINANCE / CFO

Recruited under reorganization initiative as part of the new executive team to restructure and turnaround this \$150 million facility with gross billings of \$250-275 million. Held responsibility for fiscal operations, strategic planning, business development, cash investment / portfolio management and financial services.
Key contribution highlights:

- **Facility Renovation:**
 - Participated in major \$1.2 million facility capital plan for renovation and addition of new bricks and mortar as well as equipment for facility.
- **Process Improvement:**
 - Redesigned revenue cycle process resulting in \$1.9 million reduction in bad debts and increased cash flow of \$3.8 million.
 - Implemented strategic pricing initiatives resulting in annual net revenue increase of \$2.2 million.
 - Facilitated productivity and expense reductions resulting in \$750,000 of avoidable annual expense.
- **Negotiation:**
 - Renegotiated contracts resulting in \$1.4 million of additional revenue.
 - Renegotiated letter of credit terms on a \$65 million debt resulting in \$225,000 in annual savings.
- **Treasury & Investing:**
 - Performed cash management, corporate treasury and corporate financing to include bond financing and attainment of additional capital via dealings with underwriters and investors.
 - Management corporate investment portfolio.
- **Information Systems:**
 - Restructured records management systems to impact financial forecasting and budgeting, staffing and profit cards, inventory control, scheduling, business office, and associated systems.
- **Taxation:**
 - Amended tax returns to reduce exposure to IRS penalties and minimize tax liabilities as well as provide detailed carry-forward information.

continued

PROFESSIONAL EXPERIENCE continued

THE GOLDFIELD CORPORATION

1993 to 1999

VICE PRESIDENT OF FINANCE / CFO

Directed the fiscal operations and corporate compliance activities of corporation with key responsibility for strategic planning, operational turnaround and growth. *Key contribution highlights:*

- **Growth / Improvement:**
 - Achieved operational improvement of 6% annually for four consecutive years with operating margins of 2.5-2.9%.
- **Treasury & Investing:**
 - Performed investment of facility assets and oversaw monthly management with individual brokers, developing policies for strategies of investments for assets and treasury management.
- **Turnaround & Improvement:**
 - Facilitated a \$1.8 million turnaround effort in a one-year span resulting in growth of 18% in operational improvement in first year and consequent 10-15% in following years.
 - Directed the consolidation and integration of accounting, information and materials management systems.

SMITH BLOOM COPPERFIELD, LLC

1988 to 1993

CONTROLLER

Managed all aspects of strategic planning, financial, accounting and administrative functions for corporation and subsidiaries. Scope of responsibility included financial analysis / reporting, tax planning, cash management, corporate banking, budgeting and audit management. *Key contribution highlights:*

- **Financial Statements:**
 - Prepared financial statements and support data to ensure compliance with SEC guidelines by completing quarterly 10-Q and annual 10-K reports.
- **Taxation:**
 - Compiled and summarized reconciliation records for FASB 109 disclosure and basis for reporting.
 - Directed and managed staff for preparation and timely filing of all federal and state tax returns including partnership, corporate, multi-state, and health and welfare plans.
- **Consolidation:**
 - Consolidated monthly financial information into financial statements from fourteen reporting units.
- **General Accounting:**
 - Oversaw payroll for 210 personnel, Form 941 and state unemployment returns.
 - Prepared executive payroll and related proxy compensation disclosure.
 - Administered payables and receivables.
- **Audit Management:**
 - Performed audit preparation and interfaced with external auditors to ensure smooth, error-free audits.

EDUCATION & LICENSURE*Licensure:*

- **Florida Registered Certified Public Accountant**
- **Notary Public, State of Florida**

Degrees:

- **MBA in Finance** – Rollins College, Orlando, FL
- **BS in Accountancy** – University of Central Florida, Orlando, FL